

DEVICE THERAPY: HOW TO MEET THE CHALLENGES OVER THE NEXT 5-10 YEARS

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Increasing demand / aging population

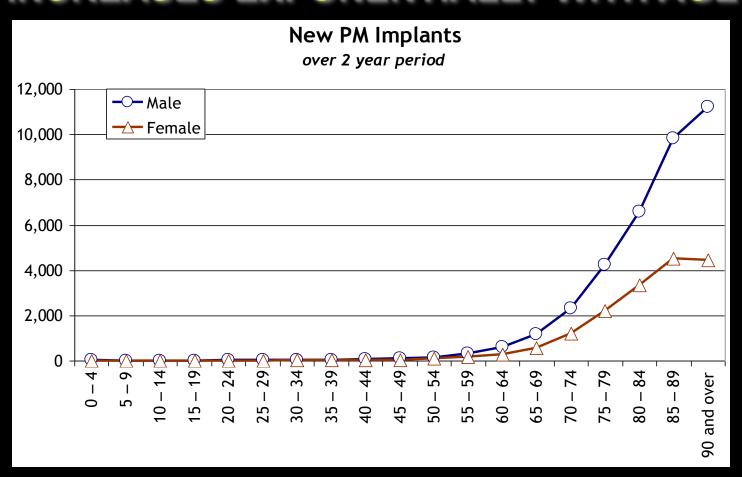
New technologies

Financial constraints

Physiologist support



THE POPULATION 'NEED' FOR PACEMAKERS INCREASES EXPONENTIALLY WITH AGE



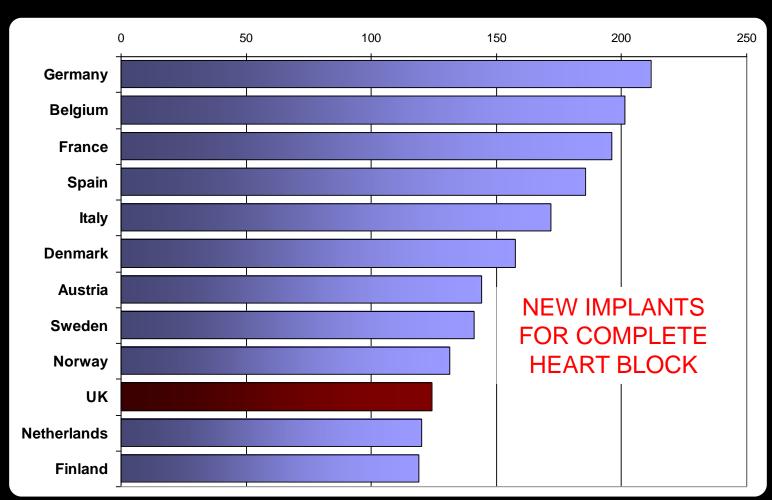


AGING POPULATION

- Requirement for increasing numbers of pacemakers
- Average annual increase in new pacemaker implant rate in the UK from 2005-2016 was 4.8%
- Average annual increase required to maintain status quo due to aging population in the UK is 2.5%

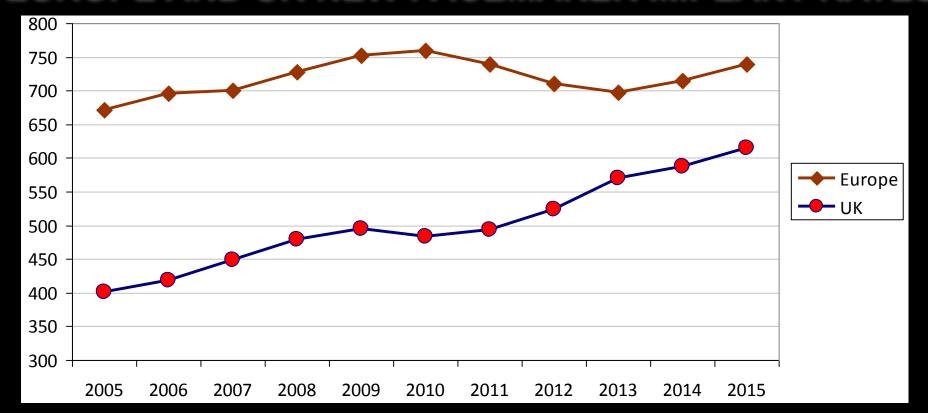


PACEMAKER IMPLANT RATES





EUROPE AND UK NEW PACEMAKER IMPLANT RATES



- UK has 230 implanting centres same as Belgium (population 11 million)
 - Germany has 1,000 implanting centres outh Tees Hospitals NHS



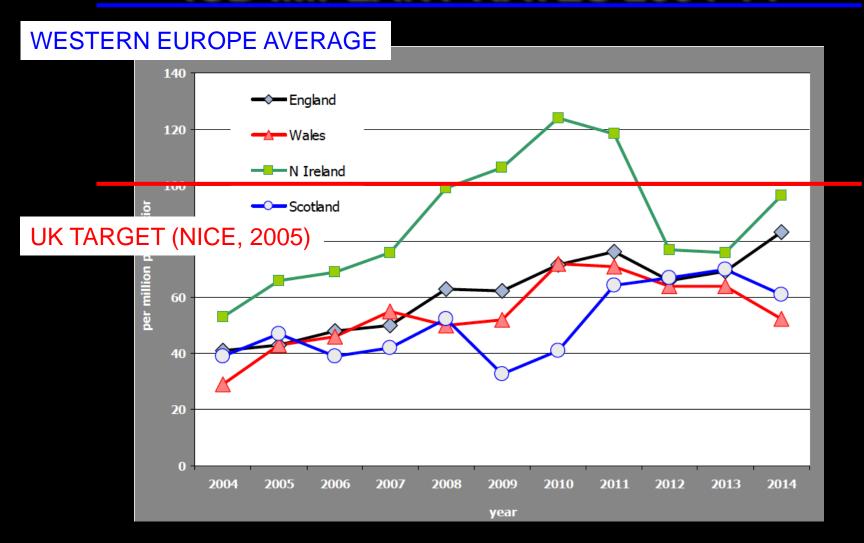


CONCLUSIONS OF 2014/15 NATIONAL CRM AUDIT

- The UK new pacemaker implant rate (594) is well below the Western European average (740)
- This has been consistently so for more than a decade. There are no clinical reasons why the need for pacemakers should be less in the UK



ICD IMPLANT RATES 2004-14



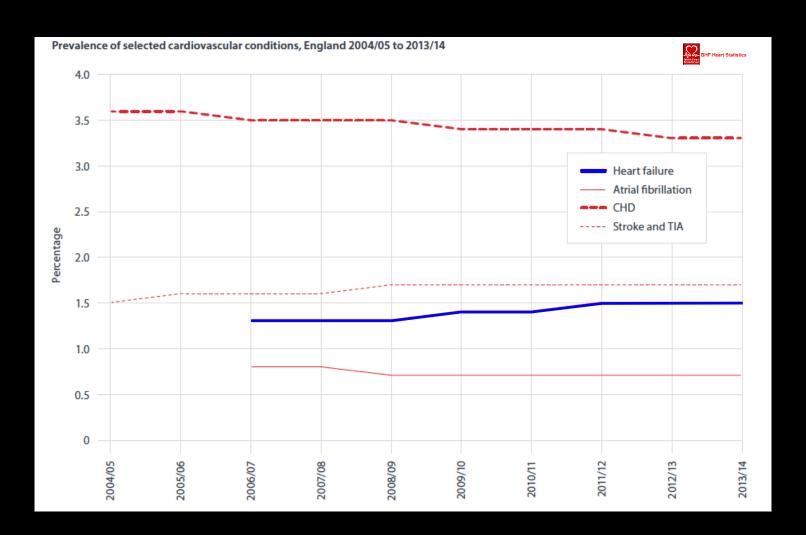


CONCLUSIONS OF 2014/15 NATIONAL CRM AUDIT

- The UK new ICD implant rate (83) is much lower than the Western European average (166)
- This rate has been falling further behind in recent years. There are no clinical reasons why the need for ICDs should be less in the UK



PREVALANCE OF HEART FAILURE





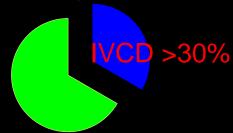
INCREASING DEMAND

- Around 900,000 people in the UK have heart failure (NICE, 2010)
 - 1.4% of population
 - 2015 approximately 1.5 million (1.5%)
- Approximately 73,000 new cases per year
- A significant proportion of heart failure patients may have clinically detrimental ventricular dyssynchrony





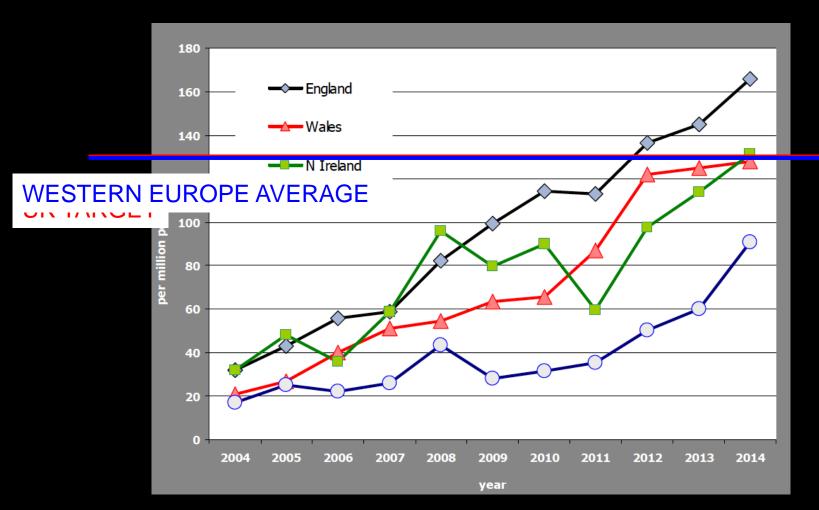






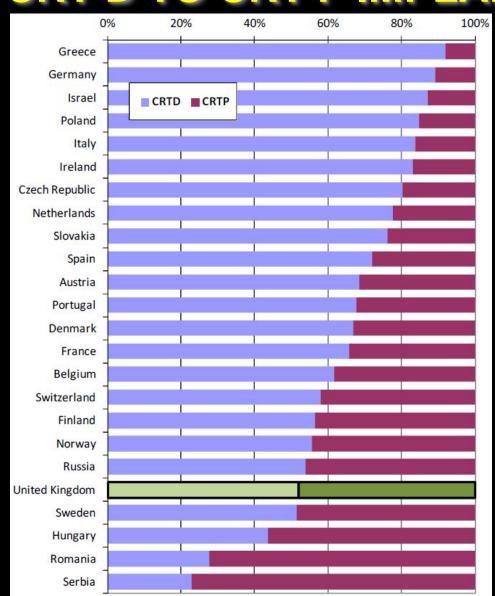


TOTAL CRT IMPLANT RATES 2004-14





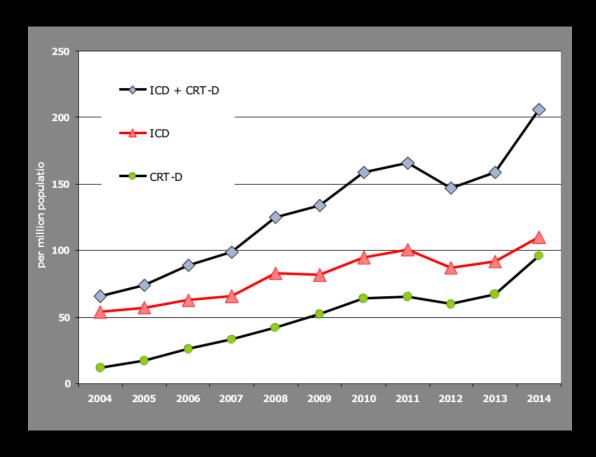
RATIO OF CRT-D TO CRT-P IMPLANTS (2012)







WESTERN EUROPE AVERAGE (ENGLAND)





CONCLUSIONS OF 2014/15 NATIONAL CRM AUDIT

 The total rate of CRT therapy implantation in the UK is slightly above the European average

- This is mainly due to a higher than average implant rate of CRT-P devices
- The rate of implantation of all high energy devices (ICD + CRT-D) is around 70% of the European average





"NEW" TECHNOLOGY?

LEADLESS DEVICES



J. ELECTROCARDIOLOGY, 3 (3-4) 325-331, 1970

Special Article

Totally Self-Contained Intracardiac Pacemaker*

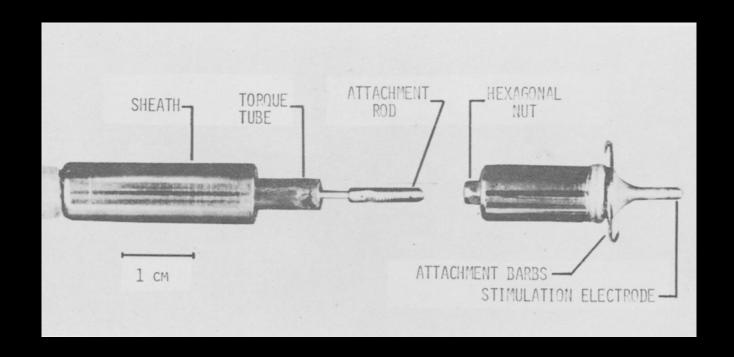
J. WILLIAM SPICKLER, PH.D., NED S. RASOR, PH.D.†, PAUL KEZDI, M.D. S. N. MISRA, M.D., K. E. ROBINS, P.E., AND CHARLES LeBOEUF, P.E.

SUMMARY

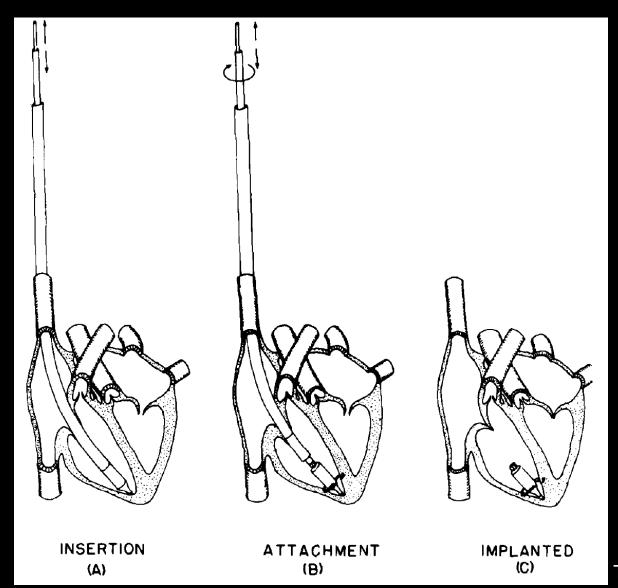
Recent developments in miniature long-life power sources and electronics, such as nuclear batteries and integrated circuits make feasible a new generation of pacemakers, the intracardiac pacemaker (IC), i.e., a completely self-contained pacemaker implanted inside the right ventricle by transvenous insertion. Since the IC pacemaker eliminates all leads, problems associated with the leads such as lead breakage or dislocation are also eliminated. Furthermore, since it is feasible

circuits have been improved substantially. In addition, the development of the endocardial catheter electrode has broadened the choice of operative procedures to include a larger portion of the patient population. Two major problems that still exist with conventional pacemakers are perforation or dislocation of the transvenous electrode and the short life of the batteries that are presently used. In addition, there is a certain physical and psychological discomfort involved with having the relatively large pacemaker implanted under the skin¹.

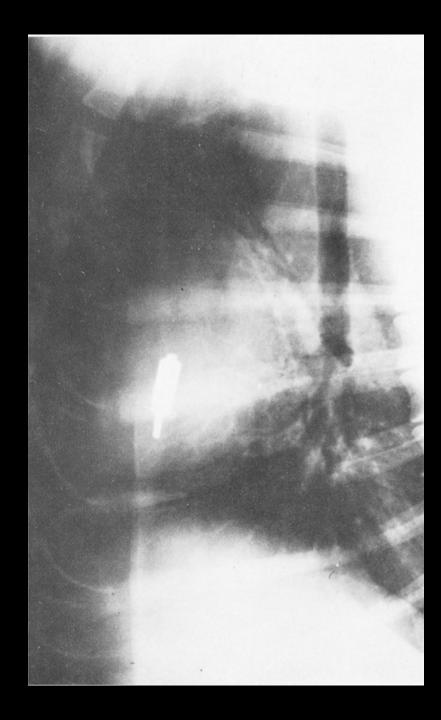














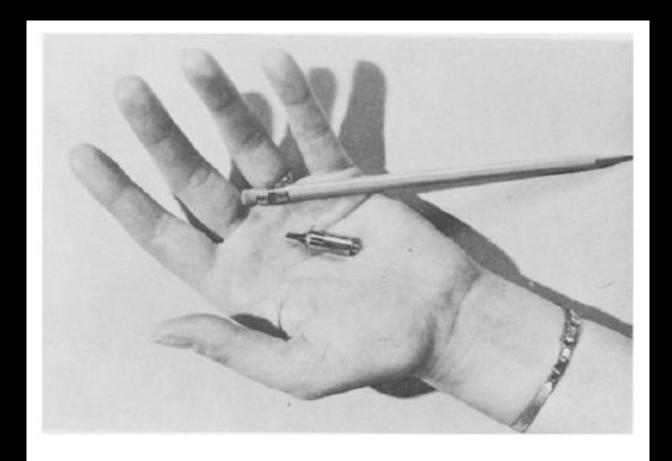


Fig. 8. Nuclear-powered intracardiac pacemaker.



BACKGROUND

First human implant in Czech Republic in 2013

Featured Poster Session and Reception

Wednesday, May 08, 2013, 6:00 PM - 7:30 PM

Presentation: PO01-49 - Percutaneous In Vivo Placement of a Novel Leadless Cardiac Pacer: A First-In-Man Report

Location: Exhibit Hall

Session:

Abstract:

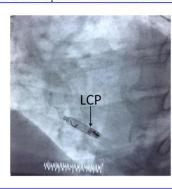
Author(s): Vivek Y. Reddy, MD, Alex Khairkhahan, MS, David Ligon, MS, Marc A. Miller, MD and Petr Neuzil, MD. Mount Sinai School of Medicine, New York, NY, Nanostim, Sunnyvale, CA, Cardiovascular Center, Na Homolce Hospital, Prague, Czech Republic

Background: A novel leadless cardiac pacemaker (LCP) has been developed to deliver pacing current to the ventricle. This percutaneously-delivered device is designed to be implanted at the RV apex and functions in a VVIR capacity with an estimated battery life ~8 years. We report on the acute feasibility and safety of *in vivo* implantation of the LCP in humans. **Methods:** Percutaneous LCP implantation was performed with femoral venous access using an 18Fr sheath. The LCP (Nanostim

Methods: Percutaneous LCP implantation was performed with femoral venous access using an 18Fr sheath. The LCP (Nanostim, Inc) was implanted in the RV apex using a deflectable sheath under fluoroscopic guidance. Non-invasive assessment of pacing/sensing thresholds was determined at baseline and at 2 days post-implant.

Results: Three patients (ages 68-75 years, 2M/1F) with bradycardia indications for a VVI pacemaker and preserved LV ejection fraction underwent successful implantation of the LCP at the RV apex; in two patients, pacing/sensing was good at the first position; in the third, the LCP position was sub-optimal and was thus re-positioned 3 times. The mean procedure time was 52 min (range 20 - 75). At the time of implantation, the pacing threshold (at 0.4msec pulse duration) was 0.8 ± 0.6 V (range 0.5 - 1.5), the R-wave amplitude was 9.5 ± 1.8 mV (range 7.5 - 11), and the impedance 837 ± 226 Ohms (range 600 - 1050). These parameters improved just prior to hospital discharge on day 2: the pacing threshold (at 0.4msec) was 0.4 ± 0.3 V (range 0.25 - 0.75), the R-wave amplitude was 10.8 ± 2.0 mV (range 8.5 - 12), and the impedance 720 ± 44 Ohms (range 670 - 750).

Conclusion: This first-in-man experience demonstrates the feasibility, safety and early efficacy of a novel leadless cardiac



pacemaker

Disclosures: V.Y. Reddy: C - Equity Interests/Stock Options; 1; Nanostim. A. Khairkhahan: K - Salary; 5; Nanostim. D. Ligon: K - Salary; 5; Nanostim. M.A. Miller: None. P. Neuzil: C - Equity Interests/Stock Options; 1; Nanostim.





Nanostim™





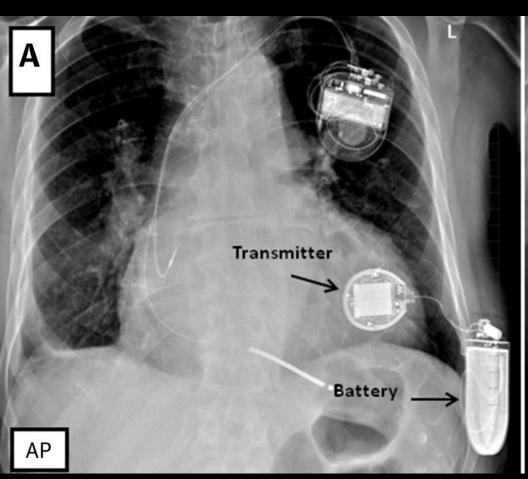
Micra™

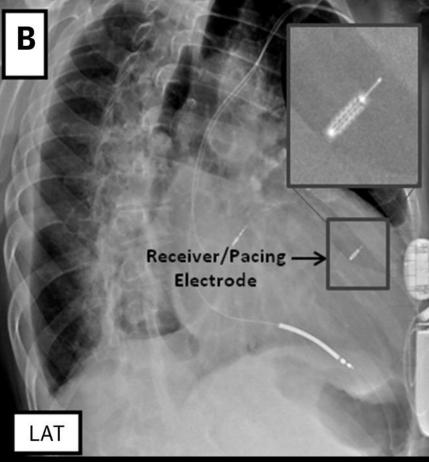






WICS-LV STIMULATION





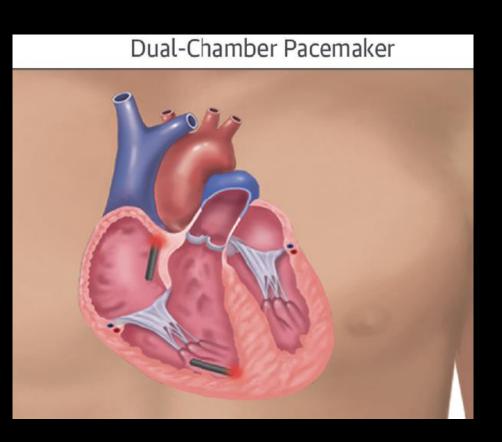


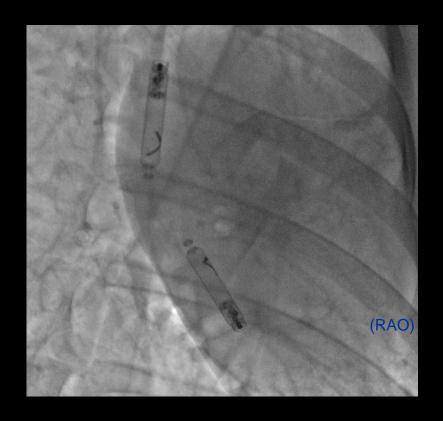
CURRENT IMPLANTS

Medtronic: 2,350 Micra implants

- St Jude Medical: 1,400 Nanostim implants
- EBR: 79 WiCS CRT implants









NEXT GEN MICRA: EXTENDING THERAPY TO MORE PATIENTS



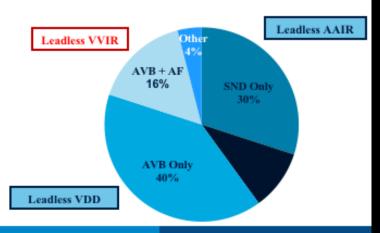
Micra VR

- World's smallest pacemaker
- Repositionable, tine-based fixation
- Simpler, faster, safer and cost-effective
- Approved for 1.5 & 3 T full-body MRI scans
- First transcatheter pacemaker approved in the U.S.
- · Addresses 15-20% of Brady patients

Next Gen Micra

- Leverages Micra platform technologies with a modular approach where patients receive appropriate therapy with potential to upgrade as needed
- Novel proprietary technologies for cross-chamber sensing
- Potential for even greater complication reductions relative to transveneous DR
- Expands indications to reach ~90% of Brady patients





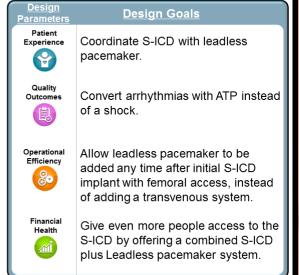


EMBLEM™ S-ICD + Leadless Cardiac Pacemaker

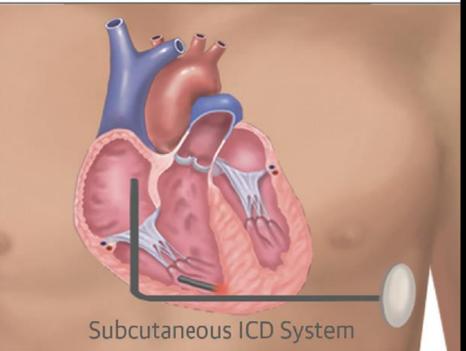
Scientific





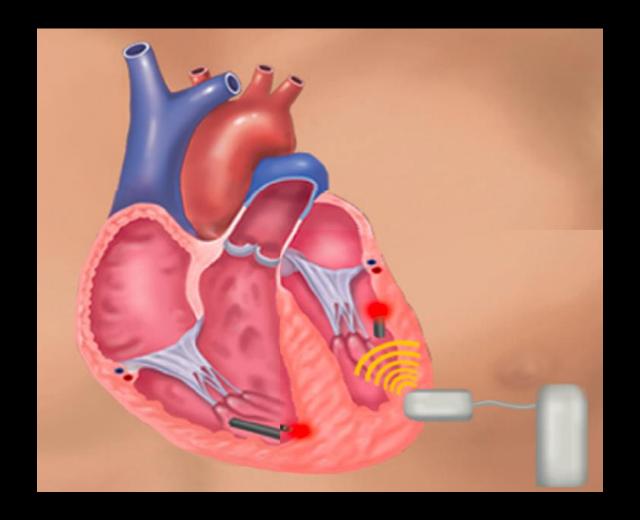


Subcutaneous ICD and Leadless Pacemaker



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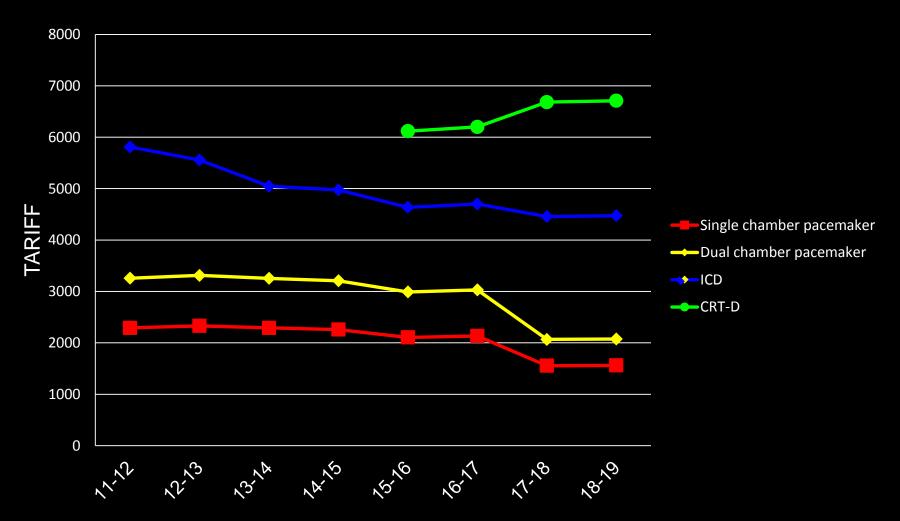
FINANCIAL CONSTRAINTS

Tariff

 Excluded devices / pass through costs

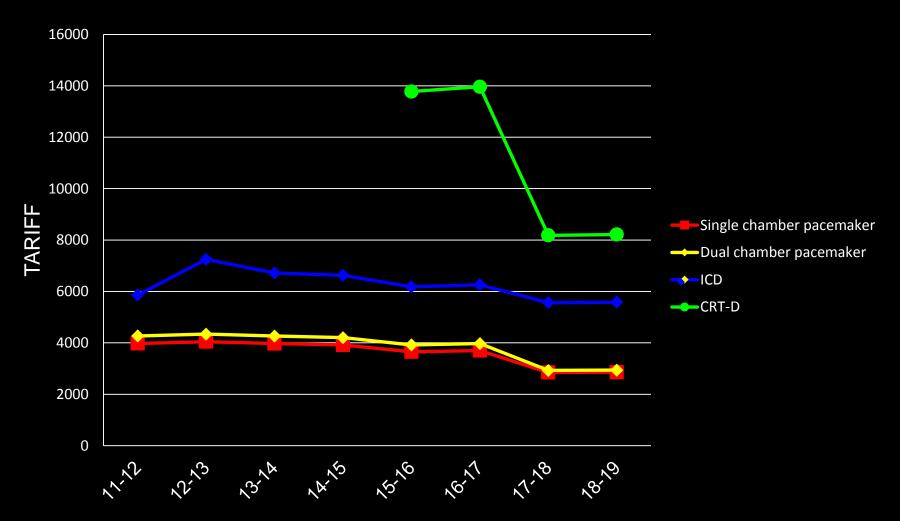


ELECTIVE TARIFF FOR CIEDs





NON-ELECTIVE TARIFF FOR CIEDS





COMPLEXITY & COMORBIDITY SCORE

HRG code	HRG name	Non-elective spell tariff (£)
EY01A	Implantation of Cardioverter Defibrillator with Cardiac Resynchronisation Therapy, with CC Score 9+	9,819
EY01B	Implantation of Cardioverter Defibrillator with Cardiac Resynchronisation Therapy, with CC Score 0-8	8,183
LIUUD	Implantation of Dual Chamber Lacemaker with CO ocore 5-5	۷,۳۰۰
EY06E	Implantation of Dual Chamber Pacemaker with CC Score 0-2	2,067



COMPLEXITY & COMORBIDITY SCORE

1601	EA_	_CC	ICD	Z941	Heart tra	t transplant status						
1602	EA_	_CC	ICD	Z942	Lung trai	transplant status 1						
1603	EA_	_CC	ICD	Z943	Heart an	i lungs transplant status					1	
1604	EA_	_CC	ICD	Z944	Liver tran	splant status					1	
1605	EA_	_CC	ICD	Z945	Skin tran	ransplant status						
1606	EA_	_CC	ICD	Z946	Bone tra	nsplant status					1	
1607	EA_	_CC	ICD	Z947	Corneal	neal transplant status						
1608	EA_	_CC	ICD	Z948	Other tra	er transplanted organ and tissue status						
1609	EA_	_CC	ICD	Z949	Transpla	splanted organ and tissue status, unspecified 1						
1610	EA_	_CC	ICD	Z991	Depende	endence on respirator						
1611	EA_	_CC	ICD	Z992	Depende	endence on renal dialysis						
1612	EA_	_CC	ICD	Z993	Depende	endence on wheelchair 1						
1613	EA_	_CC	ICD	Z998	Depende	pendence on other enabling machines and devices						
1611												
_	◆ Cardiac HRGs EA CC codes & scores EB CC codes and scores +											
Ready							 		- —	+	147%	

EA_CC	ICD I	E876	Hypokalaemia	2	
			Developmental disorder of scholastic skills, unspecified	1	
			Old myocardial infarction	1	
EA_CC	ICD I	1361	Nonrheumatic tricuspid (valve) insufficiency	2	
	ICD I		Dilated cardiomyopathy	1	
	ICD I	1421	Obstructive hypertrophic cardiomyopathy	1	
EA_CC	ICD I		Atrioventricular block, first degree	1	
	ICD I	1441	Atrioventricular block, second degree	1	
	ICD I		Atrioventricular block, complete	1	
	ICD I	1443	Other and unspecified atrioventricular block	1	
	ICD I	1444	Left anterior fascicular block	1	
_	<u> </u>		Left posterior fascicular block	1	
			Other and unspecified fascicular block	1	
			Left bundle-branch block, unspecified	1	
			Right fascicular block	1	
			Other and unspecified right bundle-branch block	1	
			Bifascicular block	1	
			Trifascicular block	1	
_			Nonspecific intraventricular block	1	
			Cardiac arrest with successful resuscitation	2	
			Sudden cardiac death, so described	1	
			Cardiac arrest, unspecified	1	
			Supraventricular tachycardia	1	
			Ventricular tachycardia	2	
			Atrial fibrillation and flutter	1	
			Ventricular fibrillation and flutter	1	
			Sick sinus syndrome	1	
_	 		Other specified cardiac arrhythmias	1	
			Congestive heart failure	2	
			Left ventricular failure	2	
	ICD I	1713	Abdominal aortic aneurysm, ruptured	1	
			Hypotension due to drugs	2	
			Caries limited to enamel	2	
			Caries of dentine	2	
EA_CC	ICD I	K022	Caries of cementum	2	
EA_CC	ICD I	P059	Slow fetal growth, unspecified	1	
EA_CC	ICD I	R000	Tachycardia, unspecified	1	
EA_CC	ICD I	R001	Bradycardia, unspecified	1	
	ICD I	R031	Nonspecific low blood-pressure reading	1	
EA_CC	ICD I	R32X	Unspecified urinary incontinence	2	
EA_CC	ICD I	R54X	Seniity	2	
EA_CC	ICD	T810	Haemorrhage and haematoma complicating a procedure, not elsewhere classified	1	
EA_CC	ICD ;	Z500	Cardiac rehabilitation	1	
EA_CC	ICD ;	Z515	Palliative care	2	S
			Living alone	1	2f



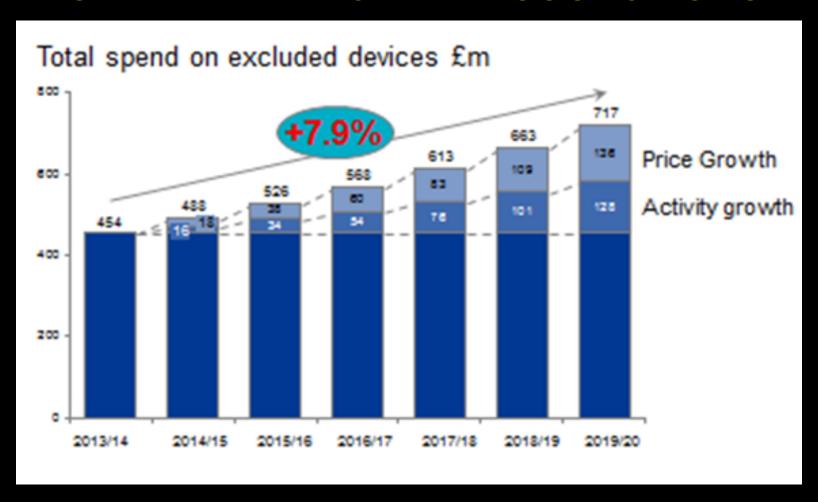
art Rhythm So	ciety	1407	Athai fibrillation and flutter
EA_CC	ICD	1490	Ventricular fibrillation and flutter
EA_CC	ICD	1495	Sick sinus syndrome
EA_CC	ICD	1498	Other specified cardiac arrhythmias
EA_CC	ICD	1500	Congestive heart failure
EA_CC	ICD	1501	Left ventricular failure
EA_CC	ICD	1713	Abdominal aortic aneurysm, ruptured
EA_CC	ICD	1952	Hypotension due to drugs
EA_CC	ICD	K020	Caries limited to enamel
EA_CC	ICD	K021	Caries of dentine
EA_CC	ICD	K022	Caries of cementum
EA_CC	ICD	P059	Slow fetal growth, unspecified
EA_CC	ICD	R000	Tachycardia, unspecified
EA_CC	ICD	R001	Bradycardia, unspecified
EA_CC	ICD	R031	Nonspecific low blood-pressure reading
EA_CC	ICD	R32X	Unspecified urinary incontinence
EA_CC	ICD	R54X	Senility
EA_CC	ICD	T810	Haemorrhage and haematoma complicating a procedure, not elsewhere classified
EA_CC	ICD	Z500	Cardiac rehabilitation
EA_CC	ICD	Z515	Palliative care
EA_CC	ICD	Z602	Living alone



art Rhythm So	ciety	1407	Athai fibrillation and flutter
EA_CC	ICD	1490	Ventricular fibrillation and flutter
EA_CC	ICD	1495	Sick sinus syndrome
EA_CC	ICD	1498	Other specified cardiac arrhythmias
EA_CC	ICD	1500	Congestive heart failure
EA_CC	ICD	1501	Left ventricular failure
EA_CC	ICD	1713	Abdominal aortic aneurysm, ruptured
EA_CC	ICD	1952	Hypotension due to drugs
EA_CC	ICD	K020	Caries limited to enamel
EA_CC	ICD	K021	Caries of dentine
EA_CC	ICD	K022	Caries of cementum
EA_CC	ICD	P059	Slow fetal growth, unspecified
EA_CC	ICD	R000	Tachycardia, unspecified
EA_CC	ICD	R001	Bradycardia, unspecified
EA_CC	ICD	R031	Nonspecific low blood-pressure reading
EA_CC	ICD	R32X	Unspecified urinary incontinence
EA_CC	ICD	R54X	Senility
EA_CC	ICD	T810	Haemorrhage and haematoma complicating a procedure, not elsewhere classified
EA_CC	ICD	Z500	Cardiac rehabilitation
EA_CC	ICD	Z515	Palliative care
EA_CC	ICD	Z602	Living alone



TARIFF EXCLUDED DEVICES HAVE GROWTH RATES THAT FAR EXCEED RESOURCE GROWTH





EXCLUDED DEVICE COSTS

- Cardiology spend (ICDs & CRT-Ds) amounts to 26% i.e. £146m for 2016/17
- NHS England's plan is to offset the cost of one year's growth through aggregating national demand i.e. 8% of c.£500m = £40m
- This will not be achieved in 1 year, therefore the target is to save £60m in 2 years



"ZERO COST" OPTION

- What is / is not included
- Restrict choice
- "The consistent adoption and spread of effective technologies (and decommissioning of ineffective technologies)"
- "Incentives to reduce unwarranted clinical variation in device usage"





PHYSIOLOGIST WORKFORCE ISSUES

- Physiologists essential for device implant and follow up
 - Existing shortfall in workforce
 - Projected shortfall of 663 WTE physiologists by 2018
 - Decline in numbers entering the workforce
 - Projected retirement of 20% of the workforce by 2020
 - Increasing demand on cardiac physiology services
 - Seven day working
 - Variation in supply
 - Wide range of variation in numbers of physiologists





PHYSIOLOGIST WORKFORCE ISSUES

- Potential solutions:
 - Increase the numbers entering STP programme
 - Encourage career progression and increase uptake of Accredited Specialist Scientific Practice
 - Employ individuals for targeted roles
 - Seek skilled operators from abroad



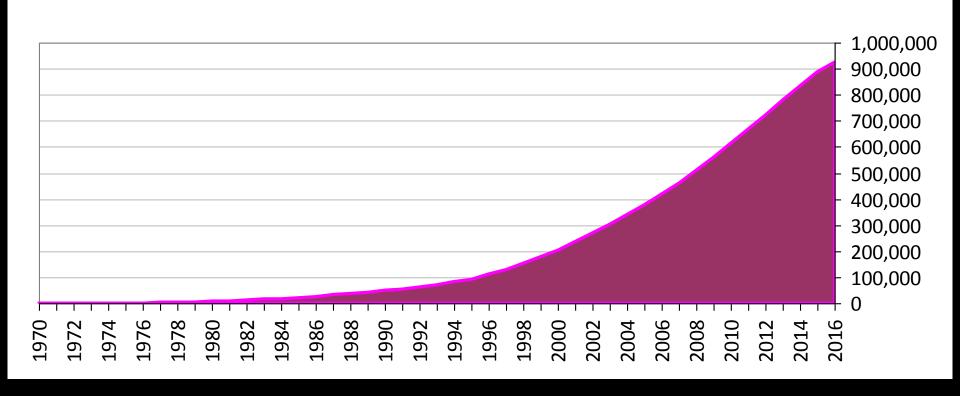
CONCLUSIONS

- Still need to push for more device implants
- Financial issues around tariff and device costs
- Lack of physiologists

HRG code	HRG name	Outpatient procedure tariff (£)
EY12A	Implantation of Electrocardiography Loop Recorder with CC Score 3+	0
EY12B	Implantation of Electrocardiography Loop Recorder with CC Score 0-2	3,480



Total Device Implants in the UK



July 2016: **924,284** implants

Predicted date for millionth implant: **November 2017**

